

novatik ag and Intellias strengthen their partnership on signing a new distribution agreement for Switzerland

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novatik ag, a specialist for providing local IT-services to mid- and large-sized companies in Switzerland and Intellias, a specialist for near-shoring development in Lviv, Ukraine have agreed to extend their long lasting partnership under which novatik ag will become the exclusive distribution partner of Intellias services in Switzerland. Under the new agreement, novatik ag will sell and further develop the near-shoring services for Intellias in Switzerland.

Mr. Marcel Andres / CEO of novatik ag says: “Intellias is a very reliable and experienced partner for near-shoring services and we have managed many successful projects together in the Swiss market. We believe that we can help even more companies in Switzerland to benefit from cost efficient and highly skilled development resources for their IT-projects. With novatik ag as the local partner in Switzerland the challenges which many companies face when they want to work with near-shoring companies can be overcome very easily”.

Mr. Vitaly Sedler from Intellias is also convinced that the new agreement meets a market need: “We have been active for many years in Switzerland and the German speaking countries in Europe. Working with novatik ag has always been successful and our common customers benefited from the strength of both companies. We look forward to further expand this cooperation.”

About novatik ag

novatik ag (www.novatik.ch) is based in Wollerau, Switzerland. The company works for over 10-years within the IT industry and specialises in consulting services around complex IT projects. It analyses requirements, develops and integrates software within customer infrastructures and provides interim management services to IT companies. novatik ag has highly experienced staff which applies strict project management methods in order to secure in all phases of an IT project the best results. While being familiar with old and new development tools and methods, novatik ag is able not only to work on new projects but also can help a customer leverage the best out of old applications.

About Intellias

Intellias (www.intellias.com) is based in Lviv, Ukraine. The company is a specialist in providing IT-development and business planning resources to European companies. With its cultural alignment and geographical proximity it can provide cost-effective access to well-trained resources. With many years of experience with projects in Switzerland, Germany and other European countries the company has a proven record of successful project work.

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